

# RATE CARD CLASSICAL

## HAL LEONARD AUSTRALIA

Hal Leonard Australia's Music Licensing and Hire Department represents the hire catalogues of many major classical music publishers from around the world. Through this representation, we are able to offer orchestras, ensembles, choirs, universities and schools a wealth of major repertoire.

## AMATEUR and EDUCATIONAL

Standard Hire Rates 2019

### Small Right Works

- > Instrumental works (performed without Dramatic Context)
- > Choral works less than 20 minutes in duration (publisher's stated duration)
- > Opera excerpts less than 20 minutes in duration performed without Dramatic Context
- > Non-copyright opera
- > Non-copyright ballet

### The following discounts may apply, provided total hire fee is not less than Base Hire Rate (5 minutes)

28 Instruments or less:	20% discount
9 Instruments or less:	40% discount
Non-copyright works:	20% discount
Repeat performances:	50% discount
Non-public workshops	50% discount
Rehearsals	50% discount
Student assessments	50% discount

Small Right works are calculated to a maximum duration of 40 minutes

### Standard Hire Rates 2019 : Amateur & Educational Organisations

PSD= Publisher's Stated Duration (minutes) / All prices are GST exclusive

PSD	Hire Fee	PSD	Hire Fee	PSD	Hire Fee	PSD	Hire Fee
1	\$105.00	11	\$222.00	21	\$417.00	31	\$612.00
2	\$105.00	12	\$241.50	22	\$436.50	32	\$631.50
3	\$105.00	13	\$261.00	23	\$456.00	33	\$651.00
4	\$105.00	14	\$280.50	24	\$475.50	34	\$670.50
5	\$105.00	15	\$300.00	25	\$495.00	35	\$690.00
6	\$124.50	16	\$319.50	26	\$514.50	36	\$709.50
7	\$144.00	17	\$339.00	27	\$534.00	37	\$729.00
8	\$163.50	18	\$358.50	28	\$553.50	38	\$748.50
9	\$183.00	19	\$378.00	29	\$573.00	39	\$768.00
10	\$202.50	20	\$397.50	30	\$592.50	40	\$787.50

### Vocal Scores: A\$2.50 per score per month or part thereof

Vocal Score = Includes vocal parts + piano accompaniment

### Chorus Scores: A\$1.80 per score per month or part thereof

Chorus Score = Vocal parts only

**Hire fee includes** a minimum hire period of two months prior to the 1st performance date.

**Extra months hire** is available at 25% of the initial hire fee per month or part thereof.

**All hire materials must be returned** within 14 days of the final performance date.

Materials will only be reserved upon receipt of a completed **Application for Hire** form.

A minimum of 4 weeks must be allowed for delivery of any material ordered from overseas publishers on your behalf.

**(All freight costs incurred by this transaction are at the hirer's expense)**

### Additional Fees

All prices are GST exclusive

Booking and Handling fee (Small Rights): A\$17.50 per work  
Booking and Handling fee (Grand Rights): A\$34.50 per work  
Booking and Handling fee (Perusals): A\$20.00 per score + freight

Priority Processing fee: A\$50.00 per work

(Automatically charged for orders where materials are required within 14 days of receiving your application)

### To hire performance materials

Submit an Application for Hire form to our office via fax, email or post. (Application forms available from our website.)

Hire materials will only be reserved on receipt of your **Application for Hire form**.

A hire agreement and invoice will be emailed to you.

Hire materials will be ready for dispatch on receipt of payment (in full) and a signed hire agreement.

**All fees are subject to change without notice.**

### Non-Australian clients

Please note that you are not required to add GST to the price listed in this rate card.



### Contact information

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### Representing catalogues including

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